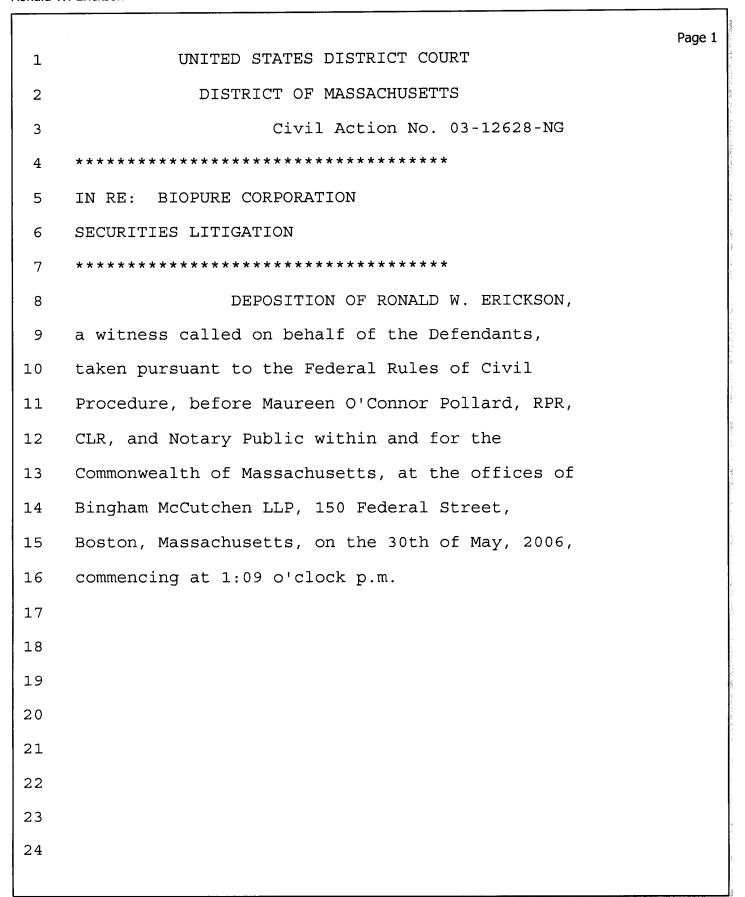
## **EXHIBIT A**



	ild VV. LTICKSOTT			
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	APPEARANCES: FOR THE PLAINTIFFS: BY: HOWARD T. LONGMAN, ESQ. STULL, STULL & BRODY 6 East 45th Street New York, New York 10017 212-687-7230 and BY: MATTHEW L. TUCCILLO, ESQ. SHAPIRO, HABER & URMY LLP 53 State Street Boston, Massachusetts 02109 617-439-3939 mtuccillo@shulaw.com  FOR THE DEFENDANT HOWARD RICHMAN: BY: JOEY H. LEE, ESQ. EDWARDS ANGELL PALMER & DODGE LLP 111 Huntington Avenue Boston, Massachusetts 02199 617-239-0100 jlee@eapdlaw.com	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	FOR THE DEFENDANT RONALD RICHARDS: BY: JODI D. LUSTER, ESQ. SEYFARTH SHAW LLP World Trade Center East Two Seaport Lane, Suite 300 Boston, Massachusetts 02210-2028 617-946-4800 jluster@seyfarth.com	Page 4
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	Page 3  FOR THE DEFENDANT BIOPURE AND CERTAIN OTHER DEFENDANTS:  BY: MICHAEL T. BLANCHARD, ESQ.  BINGHAM McCUTCHEN LLP  One State Street  Hartford, Connecticut 06103-3178  860-240-2945  michael.blanchard@bingham.com  and  BY: JASON LANE, ESQ.  JENNIFER HOLDEN, ESQ.  BINGHAM McCUTCHEN LLP  150 Federal Street  Boston, Massachusetts 02110  617-951-8000  FOR THE DEFENDANT THOMAS MOORE:  BY: JEFFREY S. HUANG, ESQ.  McDERMOTT, WILL & EMERY LLP  28 State Street  Boston, Massachusetts 02109-1775  617-535-4086  jhuang@mwe.com	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	INDEX  EXAMINATION PAGE  RONALD W. ERICKSON BY MR. BLANCHARD 9 BY MS. LUSTER 208  EXHIBITS  NO. DESCRIPTION PAGE 1 Certification, Bates stamped 26 through 29	<u>2</u> 3

		Page 6		Page 8
1	14	One page document Bates stamped 25 108	1	PROCEEDINGS
2	15	Statement from Harris Group 109	2	
3	16	Article from MSN Money 113	3	RONALD W. ERICKSON,
4	17	Copies of articles 117	4	having been identified by Massachusetts driver's
5	18	Report from EmedSecurities 118	5	license, being first duly sworn, was examined
6	19	Document titled Amex to Trade	6	and testified as follows:
7	13	Options on 8 Securities 118	7	MR. BLANCHARD: Perhaps we should
8	20	News from AOL about Biopure 118	8	identify counsel for the record.
9	21	News from Ace about Diopare	9	I'm Michael Blanchard, I'm with the
10	22	Document Bates stamped 36 and 37 118	10	law firm of Bingham McCutchen representing
11	23	CBS MarketWatch report 118	11	Biopure and certain other Defendants in this
12	24	Consolidated amended complaint 134	12	action.
13	25	Second consolidated amended	13	MR. LEE: Joey Lee for Edwards Angell
14	23	complaint	14	Palmer & Dodge representing Howard Richman.
15	26	•	15	MS. HOLDEN: Jennifer Holden for
16		4-11-03 Form S-3 filed by Biopure 153	16	Bingham McCutchen representing Biopure and
17	28		17	certain other Defendants.
18	20	to S-3 164	18	MS. LUSTER: Jodi Luster, Seyfarth
19	29		19	Shaw, representing Ronald Richards.
20	25	Public Relations and Medical	20	MR. LANE: Jason Lane from Bingham
21		Education Accounts in Support of	21	McCutchen representing Biopure and certain other
22		Hemopure	22	Defendants.
23	30	Copy of article	23	MR. HUANG: Jeff Huang from McDermott,
24	31	• •	24	Will & Emery on behalf of Thomas Moore.
27	JI	copy of earnings conference can 175	27	Will & Linery of Berian of Thomas Moore.
		Page 7		Page 9
1	32	Transcript of 5-30 conference call	1	MR. TUCCILLO: Matthew Tuccillo,
2	-	for Biopure 178	2	Shapiro, Haber & Urmy, on behalf of the
3	33	Press release 179	3	Plaintiffs.
4	34	Document 182	4	MR. LONGMAN: Howard Longman, Stull,
5	35	Document 186	5	Stull & Brody, on behalf of the Plaintiffs.
6	36	8-21 conference call transcript 189	6	DIRECT EXAMINATION
7	37	Prospectus for Biopure 191	7	BY MR. BLANCHARD:
8	38	Prospectus for Biopure 192	8	Q. And your name, sir?
9	39	Biopure presentation by Thomas	9	A. Ronald W. Erickson.
10	33	Moore	10	MR. BLANCHARD: Preliminaries, we'd
11	40	Biopure presentation by Thomas	11	agreed prior to going on the record that we
12	10	Moore	12	would stipulate that all objections except to
13	41	Two-page document	13	the form of the question be reserved until
14	42	Transcript from 10-30-03	14	trial. We agreed that we will waive the notary.
15	12	conference call	15	And we agreed that the witness would read and
16	43	Copy of article	16	sign the deposition.
17	73	copy of article 203	17	Is that correct?
18			18	MR. LONGMAN: That's correct.
			ווח	MR. LONGMAN: That's correct.
10				DV MD DI ANCHADD.
19			19	BY MR. BLANCHARD:
20			19 20	Q. Good morning. My name is Michael
20 21			19 20 21	Q. Good morning. My name is Michael Blanchard, we met before we came on the record.
20 21 22			19 20 21 22	Q. Good morning. My name is Michael Blanchard, we met before we came on the record. What's your current address, Mr.
20 21			19 20 21	Q. Good morning. My name is Michael Blanchard, we met before we came on the record.

Kona	Id W. Erickson		
	Page 10		Page 12
1	Bridgewater, Massachusetts, 02333.	1	A. Yes.
2	Q. How long have you lived there?	2	Q. Do you have children?
3	A. Since 1986, twenty years.	3	A. Three.
4	Q. Have you ever had your deposition	4	Q. Boys, girls?
5	taken before?	5	A. All boys.
6	A. No.	6	Q. All boys. God bless you.
7	Q. Have you ever been at a deposition	7	Are you in good health?
8	before?	8	A. Yes.
9	A. No.	9	Q. How old are your children?
10	Q. Just some preliminaries, these aren't	10	A. Nineteen twenty, to be twenty-one
11	really questions, but by way of background	11	in June, one is twenty-five, and the other is
12	explanation as to how things work I'll be asking	12	twenty-nine.
	•	13	Q. Are any of your children stockbrokers?
13	you questions today, and you'll be answering	14	A. No.
14	subject to your counsel's objections.	15	
15	Any answers you give have to be oral		Q. Are any of them involved in the
16	answers. A nod of the head can't be picked up	16	securities industry in any way?
17	by the court reporter, and, you know, uh-huhs	17	A. No.
18	and things of that nature can't be picked up by	18	Q. Your wife?
19	the court reporter, so some formalism is	19	A. No.
20	required in the nature of your answer.	20	Q. Are any of them analysts?
21	Is that clear?	21	A. No.
22	A. Yes.	22	Q. Asset advisors?
23	Q. If at any time you need a break today,	23	A. No.
24	you're free to take one. I would just ask that	24	Q. Traders?
	Page 11		Page 13
1	if the question is pending that you answer the	1	A. No.
2	question before you take the break.	2	Q. Do any of your children work in the
3	A. No problem.	3	biotechnology industry?
4	Q. Just let me know if you need a break,	4	A. No.
5	we'll take a break.	5	Q. What do they do?
6	A. Okay.	6	A. The oldest works for the
7	Q. I'll ask you some questions about your	7	administration, for the dean at Mass School of
8	health, and they're not really to get into your	8	Pharmacy; middle son, ends up he's a teacher at
9	health but just to be sure you're capable of	9	Brockton High School; and the youngest is a
10	testifying truthfully today.	10	junior at Suffolk University.
11	Are you taking any medication right	11	Q. And your wife?
12	now that would inhibit your ability to answer	12	A. She's an attorney at law, has her own
13	questions to the best of your recollection?	13	practice in elder law.
14	A. No.	14	Q. Does she practice in any way in
15	Q. Are you suffering from any illness	15	securities litigation?
16	that would do the same?	16	A. No, she doesn't.
17	A. No.	17	Q. Are you related in any way to any of
18	Q. Are you aware of anything that would	18	the lawyers in this case?
19	inhibit your ability to answer questions	19	A. No.
20	truthfully today?	20	Q. We can start with your education, your
21	A. No.	21	educational background after high school. Could
22		22	you just give me the chronology of your
23	<ul><li>Q. When were you born, sir?</li><li>A. December 20th, 1949.</li></ul>	23	education?
23 24	Q. Are you married?	24	A. Went to junior college after tearing
	Q. Are you married:	47	A. Went to junior conege after tearing

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Page 14 my knee up, full scholarship in baseball. When I went through that, went to work, went to 2 3 Suffolk University at night. Got out of there in 1976, went through assortments of banking 4 5 schools, Brown University, UMass, gone through the Society of Real Estate Appraisers, been in 6 mortgage banking for 34 years, and I can go on 7

- 9 Q. Suffolk University, what was your 10 degree in?
- A. Business administration. I didn't get 11 the final degree, I think I went a course short. 12
- 13 Q. And following Suffolk, what was the next college you attended? 14
- A. That was Brown University and UMass, 15 16 those were for real estate degrees and savings 17 bank industry also.
- 18 Q. Were they degrees or certificate 19 programs?
- 20 A. Certificate programs.
- 21 Q. Are you licensed to sell real estate?
- 22 A. No.

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and on.

23 Q. Or were you licensed to sell real 24 estate?

Page 16

- A. Here and there, nothing of any sorts, 1 2 no.
- 3 Q. You have taken some courses?
- A. Just through work as far as having to 4 go to different things as far as functions and 5 stuff like that. 6
  - O. So work related training?
  - A. No courses. Yes.
  - Q. Have you ever taught any courses?
- A. I've taught appraisal, I taught 10
- mortgage banking. I would say that's about it. 11 12
  - Q. Are you currently employed?
    - A. Yes.
- 14 Q. And who is your employer?
- 15 A. Wells Fargo.
  - Q. What do you do for Wells Fargo?
- 17 A. I'm an area manager covering local branches for them, do mortgage lending. 18
  - Q. What's the substance of your work?
- 20 A. Managing managers, going ahead 21 residential lending. So various going ahead and 22 managing a multitude of branches that go ahead,
  - and managers that produce residential mortgages. Q. What did you do before that position?

Page 15

- A. Previously I could go ahead and sell 1 2 real estate. It's more to appraise property and 3 go ahead and analyze residential and commercial 4 real estate.
- 5 Q. Any of the courses you take involve or 6 relate to securities?
  - A. No.
    - Q. Take courses in economics?
- A. Yes. 9

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- Q. Any upper level courses in economics?
- A. Just in college, that's about it. No 11 masters degree or anything else. 12
- Q. Any graduate level education? 13
- 14 A. Just in the appraisal process and so forth, real estate. 15
- 16 Q. What's the last degree or certificate 17 you've received?
- A. Probably in commercial real estate, 18 19 UMass, years ago.
- 20 Q. Do you know approximately when that 21 was?
- 22 A. That was probably 1982.
- 23 Q. And have you taken any courses since
- 24 then?

A. I was regional manager for American 1

- 2 Home Mortgage covering New England, covering five vice-presidents, going ahead and covering
- 3 4 all of Massachusetts, Rhode Island, Connecticut,
- 5 Vermont, Maine.
  - Q. How long were you there until?
- 7 A. I was there fifteen months.
  - Q. What year did you go to Wells Farqo?
  - A. This year, started with them May 1st.
    - Q. Prior to the, now I'm forgetting

the --

- A. Prior to that I was with Washington 12 Mutual from March of 1990 to October, 2004. 13
- Q. What did you do with Washington 14 15 Mutual?
- 16 A. Ran the gamut from being a regional to area manager covering Northeast, Midwest, 17 encompassing about eighteen regional managers. 18
- 19 Then when we got bought out, that was with Great
- 20 Western, got bought out by Washington Mutual
- 21 '97, got tired of travel, wanted to go ahead and 22 cut back and just take New England, and ran New
- 23 England until I ended up leaving them. Had
- 24 number one market share for seven straight

Page 17

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Page 20 Page 18 1 in any legal proceeding? 1 years. 2 A. I just was on the witness stand as far Q. Substantively what is it you're 2 managing? What are the managers that you're as showing what happened. 3 3 managing doing in these positions? 4 O. Oh, in a car accident? 4 5 A. Explained what happened, yes. 5 A. They're running operations that Q. When was that? salespeople -- you go with processing, 6 6 origination, underwriting, operations. 7 A. I wasn't in the car. A car almost hit 7 me and my friend. Q. All for mortgages? 8 8 9 A. All for mortgages. 9 Q. When did that happen? Q. So you have some expertise in the 10 A. Oh, probably 35 years ago. 10 Q. Have you ever been arrested? mortgage area? 11 11 12 A. Yes. 12 A. No. 13 Q. Does your job involve securities in 13 Q. Have you ever been charged criminally? 14 A. No. 14 any way? 15 Q. Have you ever been the subject of an 15 A. No. Q. On average, how many hours per week do 16 investigation or a disciplinary proceeding by a 16 state licensing board? 17 you work? 17 A. It depends. It could be anywhere from 18 A. No. 18 19 40 to 60, I've worked 80 at times. All depends 19 Q. Do you currently own stock? 20 on how busy it is. 20 A. In what? 21 Q. In any company. 21 Q. Do you hold any professional licenses 22 today? 22 A. Yes. 23 A. No. 23 Q. When did you begin trading? Q. Have you ever been a Plaintiff in MR. LONGMAN: Objection to the use of 24 24 Page 19 Page 21 1 another securities related lawsuit? the word "trading." 1 2 2 BY MR. BLANCHARD: A. No. 3 Q. Have you ever been a Plaintiff in any 3 Q. When was your first purchase of 4 lawsuit? 4 securities? Put it that way. A. Probably through an employee purchase 5 5 A. No. 6 program with Great Western Mortgage. So 6 Q. Have you ever been a Defendant in any 7 lawsuit? 7 probably 1991, somewhere in there. 8 A. No. 8 Q. What were the securities that were 9 O. Have you ever been involved in a 9 purchased, do vou recall? criminal action? 10 10 A. Just Great Western stock. Q. When was the first time you purchased 11 A. No. 11 12 Q. Has your company ever been involved in 12 securities other than an employer's securities? A. I dabbled here and there, very -- I any litigation that you were involved in? 13 13 A. None that I was involved in. I don't 14 know like maybe probably about seven, eight 14 years, probably 1997, I'd say, Washington Mutual 15 know what else they would be. 15 16 Q. Have you ever been a witness in a 16 took over and I went ahead and bought some --17 lawsuit? 17 probably '96, I think I bought some Marvel 18 A. No, just a car accident, that's about 18 stock. 19 19 MR. LONGMAN: I just want to put it. 20 Q. You were a witness at a car accident? 20 something on the record. 21 A. Yes. 21 Mr. Erickson is going to testify and Q. Did you fill out a police report? 22 is going to answer your questions about 22 purchasing of securities other than Biopure, but 23 A. Mm-hmm. 23

that in no way waives his right to object to

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Q. Have you ever had to give an affidavit

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Ronald W. Erickson Page 24 Page 22 A. After going ahead and getting the request for documents. That's all. 1 1 strike price and what the actual price --MR. BLANCHARD: Of course. Sure. 2 2 Q. So you had 300,000 in your pocket 3 MR. LONGMAN: I just want to make that 3 4 after? 4 clear. 5 A. Yes. 5 A. My memory as far as dates or whatever Q. And what did you do with that \$300,000 6 6 on that, but I remember doing it. 7 related to securities? 7 BY MR. BLANCHARD: MR. LONGMAN: This is approximately Q. You said roughly 1997 you dabbled? 8 8 9 A. '96, '97, somewhere in there, yes. 9 \$300,000? Q. And that was Marvel you said? 10 THE WITNESS: Right. 10 Well, I went ahead and I looked at 11 11 A. Yes. what was on the Internet, and I went ahead and 12 12 O. What's Marvel? 13 A. Marvel products, like the super 13 researched different things, bought a large amount of Biopure stock. 14 heroes, the company that has their trademark. 14 15 BY MR. BLANCHARD: Q. Okay. 15 16 A. I don't have it anymore, but the --16 Q. Did you buy any other securities? 17 A. I bought a small amount, I'm not sure made money, and got out of it. 17 exactly the time, just a couple of thousand 18 Q. Did you at some point become -- well, 18 dollars worth or whatever of AVTX, which is after Marvel, what did you purchase, do you 19 19 20 recall? 20 Advanced Technology, and Soyo, S-O-Y-O. I still 21 have those, small amounts. 21 A. Really nothing. More so just Great Western, Washington Mutual stock. 22 O. What does AVTX do? 22 Q. At what point after Marvel did you 23 A. It's a technology sound corporation 23 purchase stock other than Great Western or that ends up going ahead and they were 24 Page 23 Page 25 Washington Mutual? innovative in developing another source of fuel 1 1 for vehicles for armed services, and dabbling in 2 2 A. Probably in -- I would say probably 3 right around the time that -- I'd say probably 3 other things. 4 2003, whatever, when my stock options were 4 Q. And what does Soyo do? 5 coming up, and I ended up going ahead and had to A. Soyo is more sort of a firm that's 6

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sell some or lose them, so that's when I ended up doing.

- Q. You had stock options in what company?
- A. Washington Mutual. 9
  - Q. And they were going to expire in 2003?
- A. Probably 2004. 11
  - Q. So you exercised the options at that
- 13 point?

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- 14 A. Yes.
- 15 Q. Do you recall how many options were at
- 16 issue?
- 17 A. I don't recall how many in that sense.
- 18 It was probably -- I'm not sure.
- 19 Q. Do you remember, was there a strike 20 price?
- 21 A. I probably got probably -- I probably 22 got 300,000 out of it, whatever.
- 23 Q. When you say you "got 300,000 out of

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- trying to work up technology systems such as going ahead and making computer components that -- trying to get U.S. and China involved and so forth. It's still going on, but they really haven't caught on yet at this point.
  - Q. Have you purchased securities since the time you bought Biopure, AVTX and Soyo?
    - A. No.
  - Q. So you've purchased no securities from then until now?
- 16 A. Right.
- 17 Q. Okay. And do you continue to hold 18 AVTX?
- 19 A. I still have that, yes. I have 10,000 shares of that, which is probably worth about 20 21 \$2,000, and Soyo, I have -- sorry, AVTX is
- 100,000 shares, which is about 2,000; Soyo I 22
- 23 have about 10,000 shares, which is probably 24

worth about 3,000.

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Page 26 Q. And those are the same holdings you 1 2 had at the time you purchased them? You didn't buy more shares or sell any of them? 3 4 A. Riaht. 5

Q. What were they valued at when you purchased them?

A. I think I spent probably \$6,000, and they're worth probably five now.

9 Q. So just to wrap up and be complete, other than securities from your employers, the 10 only securities you've ever purchased were 11

Marvel, Biopure, AVTX and Soyo? 12

13 A. Yes. Now, I did have also from an 14 employer, my previous one from American Home, I had stock options there which I've just went 15 16 ahead and cashed in.

17 Q. Okay. How many brokerage accounts do you currently hold? 18

A. Just one with Citicorp, one out of New 19 York and one out of Seattle. 20

21 Q. Both Citi?

22 A. Yes.

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Q. Does that include joint accounts?

24 A. Yes. 1 A. Yes.

> Q. Do you know what the value of that is now?

Page 28

Page 29

A. Yes.

Q. And could you tell me approximately what it is?

MR. LONGMAN: I'm going to object to that. I think -- why do you need to know that? MR. BLANCHARD: I can ask it. Unless you have a privilege basis, I just ask for an answer.

MR. LONGMAN: Could I confer one second?

MR. BLANCHARD: Sure.

And I should say as well that we can make any of this confidential if you'd like. If you'd like to confer, and this is a time where even though the question is pending, go ahead.

MR. LONGMAN: That's why I'm asking. (Whereupon, the witness and his

21 counsel conferred.)

> MR. LONGMAN: Okay. I'd like to mark this part of the transcript confidential related to the question.

1 Q. Are these accounts discretionary, do 2 you know? 3

A. In what way?

Q. Does your broker make decisions to trade on your behalf?

A. No. It's not really a brokerage account, it's money there that if I want to go ahead they'll commit the transaction or whatever, but they're not on an ongoing basis.

9 10 Q. So all transactions would be directed

11 by you only? 12

A. Yes.

Q. Have you ever invested in commodities?

14 A. No.

Q. Mutual funds?

16 A. No.

Q. Limited --

A. Other than maybe my retirement or 18

something like that that might have been put 19

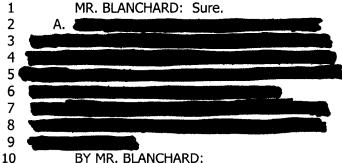
20 into mutual funds.

21 Q. What's the nature of your retirement

22 fund?

23 A. 401K.

24 Q. Is that held through work?



BY MR. BLANCHARD:

11 Q. Have you ever invested in mortgage 12 backed securities?

A. No.

14 Q. Bonds?

> No. Α.

16 Q. Debentures?

17 A. No.

Q. Futures? 18

19 A. No.

20 Q. Have you ever done puts?

21 No. Α.

22 O. Calls?

23 Α.

24 Q. Options?

No.

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Page 32 Page 30 information that's not given, that you can rely A. No. 1 1 2 your judgment on, then that's a risk which I 2 O. Warrants? don't feel I'm responsible for. 3 3 A. No. MR. LONGMAN: Objection. 4 BY MR. BLANCHARD: 4 5 O. Do you believe that all companies are 5 Other than exercising options as he equally risky assuming full disclosure of 6 6 described earlier? 7 information? 7 THE WITNESS: I presume. A. No, not with the securities. Usually MR. LONGMAN: That wasn't the intent 8 8 if they abide by the rules and the laws, then of your question? 9 9 most cases that it's not as risky as it is at 10 MR. BLANCHARD: That wasn't the intent 10 times. 11 of my question. That was a good clarification. 11 12 Q. I'm sorry. I'll just try to get 12 Thank you. 13 clarification. BY MR. BLANCHARD: 13 14 Do you believe that some companies are Q. Short sales? 14 riskier than other companies, even assuming that A. No. 15 15 they're all giving full disclosure? Q. The 401Ks you hold, are they invested 16 16 MR. LONGMAN: Would you mind just --17 17 in mutual funds? 18 I'm having trouble, what do you mean by A. I don't know. They'd have an 18 assortment. Usually they'll give you a schedule 19 "riskier"? 19 as far as they'll diversify it, so some of it 20 Do you understand what he means? 20 might be in mutual funds. 21 A. I think, okay, that's why, okay, if 21 you're going to go into a commodity or something Q. Do you direct the purchases in the 22 22 else, or you're going to go ahead and take a 23 401K at all? 23 risk on buying a future, or going ahead and 24 A. I'll just go ahead and give them 24 Page 33 Page 31

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percentages as to what direction and go from there.

Q. Okay.

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A. I don't pay close attention to it, unless it's going the other way.

Q. Me, too.

Do you recognize that investments in stocks issued by companies involve certain risks?

10 A. I do now.

> Q. Was there a time when you did not believe that they involved risks?

MR. LONGMAN: Objection.

But you can answer. Objection, but go 14 ahead and answer. 15

A. I believe if you did enough research on certain things and everything was brought across truthfully in the research that you were looking at, that there was a good chance that you could do well at the stocks as far as buying and selling. The issue is to the extent that that's your responsibility, going ahead and take it.

Whereas if it's not true or there's

looking at something that's high risk like penny 1 2 stock or something like that, yes, you're taking 3 a risk on it.

I mean I knew that for short dollars buying AVTX and Soyo, that was a small amount of change for the risk that could be there. But to go ahead and look at it for Biopure, for instance, I went into it as open, looking at all the information, that I ended up going ahead and catching on, and with that judgment call I felt I made a good judgment call for the information that I had. And we'll go into that later.

But it's a situation that I felt that was not a risky product at that time to go into compared to any -- a lot of other things that are risky.

BY MR. BLANCHARD:

Q. What sorts of stocks would you consider to be high risk? When I talk about "risk," to clarify I mean good chance of losing your money. Are there categories of stocks you believe are risky?

MR. LONGMAN: Objection.

I don't believe he said there were any

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Page 34 that were high risk. 1 1

2 But you can answer.

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A. Stock that you can't get information on, stock that is just somebody tells you to go ahead and you should invest in this without knowing what it's about, that's a risky situation if you haven't done your homework on it. As far as you've got AAA, you've got AA, it's a matter of what you want to go ahead and take in your risk.

BY MR. BLANCHARD:

- 12 Q. Do you believe that some companies, 13 even with full disclosure of all information, their stock price might still decline? 14
  - A. It can decline minimally, yes.
  - Q. Could they lose significant value even with full disclosure of information?
    - A. I doubt it.
- 19 Q. What about small companies; do you 20 know what a small cap company is, what's referred to generally as a small cap company? 21
- 22 A. What's a small cap company?
  - Q. So a company with small
  - capitalization, meaning they don't have a lot of

MR. BLANCHARD: I think he is answering my question. We can -- I'll try to get some clarification.

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BY MR. BLANCHARD:

Q. But my question is; would investing in IBM, assuming full disclosure, be any riskier than investing in a small Internet start-up company?

MR. LONGMAN: Okay.

- A. It would be less risky. BY MR. BLANCHARD:
  - Q. Why would it be less risky?
- A. Because it has a sound background and history, and it's a bigger corporation, so they have to go ahead and divulge -- most of the information that comes through is correct and true.
- Q. And I guess by contrast; with a small company, why would that be more risky?
- A. A smaller company, it all depends on what the situation is, and as far as if they're going to make it. If you're going to hit Internet or anything else, if you go ahead, somebody like Biopure where they have more so

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money in the market invested in them, a start-up company.

Let's take an Internet start-up company, for instance, would that be a riskier investment than, say, IBM?

MR. LONGMAN: You're talking about Internet start-up versus a small cap company?

MR. BLANCHARD: No, I'm sorry. I'm being terribly unclear.

MR. LONGMAN: You used both terms, so I just want to be clear.

A. You know that IBM is a company that you can invest in and not take too much of a loss because it's going to bounce back or it's going to stay stable, it doesn't have probably a great risk of increasing your money, but if you want to put your money into it you know it's going to be somewhat stable and it's a good holding pattern for you to go ahead and put it into.

21 If you're going to go into another 22 smaller company that might be --

23 MR. LONGMAN: This is not his 24 question, I don't think.

Page 37 1 backing, where they have a substitute for blood

- that can last on the shelf a lot longer than 2
- 3 your normal blood or plasma or anything else,
- 4 and if the military has an interest in it in
- going ahead and looking at it that way, and you
- 6 look at all backing and you look at everything
- that's coming through, that has a sound future 7
- 8 in it if everything is true that's being said
- about it, and that's more so there. That I 9
- 10 didn't feel as a risky situation as to what it
- 11 turned out to be. There's no comparison to that
- 12 to new Internet business or anything else,
  - start-up as looking for money in that sense. Q. So in your view, Biopure, assuming
  - full disclosure, would be comparable to an IBM investment? A. I would say that the risk of down side
  - would be a little bit more, but not that great, but the up side would even be better than IBM.
- 20 Q. Do you monitor your investments 21 currently?
  - A. Yes, periodically.
  - Q. What sources do you rely on to monitor your investments?

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Page 40 Page 38 A. The Internet. at financial end of what AOL gives me, I'll go 1 1 2 2 Q. What on the Internet do you rely on? to bigcharts.com. A. I go into where the stock is, what it MR. LONGMAN: He asked you if you go 3 3 4 to Dow Jones Newswire. 4 traded for that day. 5 5 Q. Do you read anything other than the A. No. 6 BY MR. BLANCHARD: 6 stock price? 7 Q. What sites do you go to on the A. I'll go into it if it went down or up, 7 Internet to monitor your investments? I'll go into it to see if there's any news on 8 8 9 A. I think I just told you. 9 the stock itself. 10 Q. Tell me again, please, just so I can 10 Q. Do you monitor news on the stocks you're in otherwise, besides when there's a 11 be sure. 11 12 change in the price? 12 A. The financial part of aol.com and also A. No. The stock that I have right now, 13 bigcharts.com. 13 it's Washington Mutual's or AVTX. In that sense Q. Any others? 14 14 I have no need to otherwise do that. 15 A. Yahoo.com, Yahoo Finance. 15 Q. Do you read any of the financial O. Any others? 16 16 A. No. press? 17 17 18 A. Yes. 18 Q. At the time you purchased Biopure, did you go to the same sites? Q. Do you read -- what do you read? 19 19 MR. LONGMAN: Today? Today we're 20 A. Yes. 20 Q. Any others? talking about? 21 21 22 MR. BLANCHARD: Sure, currently. 22 Α. 23 A. I'll look at Wall Street Journal Q. How often do you go to those sites? 23 occasionally, I'll go ahead and look what the 24 A. Then or now? 24 Page 39 Page 41 stock market did, what it did that day. 1 Q. Then. 1 2 BY MR. BLANCHARD: 2 A. Then, quite often then. 3 Q. Do you read any other financial press? 3 Q. How often is "quite often"? 4 A. No, not really. 4 A. Probably every day or every other day. Q. In the past did you read financial 5 5 Q. And now? press? "In the past" meaning from when you 6 6 A. Now, probably twice a week. 7 bought Biopure forward. 7 Q. Do you watch financial news on TV? 8 A. I read financial press, Finance Today, 8 A. Sometimes. Q. What shows do you watch? when I was travelling around a lot I'd read that 9 9 10 on the plane, Wall Street Journal. I'll go on 10 A. Just the Dow Jones news sometimes or the Internet and go ahead and look up to see whatever else. Very rarely. 11 11 what's going on with that product or whatever Q. At the time that you invested in 12 12 Biopure, did you watch financial news on TV? 13 else, the history of what's going on, look for 13 A. No, more so through the Internet. 14 conference calls or anything else that might be 14 15 coming up. 15 Q. Do you ever get information from Citi 16 Q. Do you have subscriptions to any 16 about your stocks? 17 financial magazines or newspapers? 17 A. No. A. No. You can find them anywhere. Q. Any other brokerage firm? 18 18 19 Q. You mentioned the Internet before. 19 A. No. 20 What services do you use to monitor investments 20 Q. Do you ever read analyst reports? A. I may have through the Internet. 21 on the Internet? 21 Q. When you purchased -- well, do you 22 A. AOL. 22 23 Q. Do you go to Dow Jones Newswire? 23 discuss your securities purchases with anyone? A. I'll go to different things, I'll look A. No. My wife, occasionally at times, 24 24

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whatever. I don't make that many purchases 1 2 anymore.

- Q. Does she have input into whether or not you purchase securities?
  - A. Not really, no.
- O. Did she have any input into whether you purchased Biopure?
  - A. Not at that time, no.
  - Q. Did that change at some point?
- A. No, not really. It's just to the 10 point where that was drastic enough to the point

11 12 where going ahead that way, she knows that I'm 13 -- no.

Q. Well, I'm confused. I'm sorry. Did she start having an impact on your decision-making with respect to Biopure at some

point? 17 18 A. No.

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Q. Have you ever asked any lawyers other than your wife for investment advice?

20 A. No, and I don't ask her for investment 21 22 advice either.

23 Q. Do you ask anyone, or have you ever asked anyone for investment advice? 24

Q. Do you recall what you asked? 1

A. My estimate they -- I think that may have said that they had no knowledge on the negative end, that it was -- or so they looked into it for me and said that they found, well, more so of what I knew already as far as going ahead and -- about the product, what it was developed for, and the uses what it could do in the future. But they didn't see any negative down side on it in the sense of other than a smaller company, they had a very good product that they could bust loose on. 12

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Q. Do you recall who you spoke to at Citi who told you those things?

A. John Sorenson. 15

O. Who was he?

A. He works at Citi. 17 18

O. Do you know what his position is there?

A. Not off the top of my head. I'd say he's either -- he's a vice-president, I believe, might be a senior VP.

Q. Were you speaking with him in his work capacity or as someone you know, just someone

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- 1 A. I've spoken to people as far as going 2 on investments, but never investment advice as 3 far as going ahead that way. If I call 4 CitiGroup or something like that, I'll ask them 5
  - on certain things or whatever else, we'll talk a little bit. But other than that, no.
  - Q. What would you ask of Citi with regard to an investment decision?

9 MR. LONGMAN: Are we asking 10 hypothetically what he asked?

11 BY MR. BLANCHARD:

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Q. In the past, in the past what have you 13 asked of Citi?

14 MR. LONGMAN: Specifically what have you asked, if you recall. 15

A. Have they heard any news other than what I've gotten off the Internet or whatever about a certain stock or something like that.

BY MR. BLANCHARD:

- Q. Anything else?
- 21
  - Q. Did you ask Citi about your investment
- 23 in Biopure?
- 24 A. Yep.

you know?

- A. Work capacity.
- O. Do you know, where is he located?

A. New York. He used to be at Smith Barney, he used to be, and then went over to the -- under the CitiGroup umbrella.

Q. At the time you purchased Biopure, was he with Smith Barney or Citi at that point?

A. Probably both. It was Smith Barney under Citi, CitiGroup, in that sense, I think, I believe.

Q. How did you meet John Sorenson? Am I getting his name right, John Sorenson?

A. Yep.

I've never met him. I had -- I was given his name through a boss of mine that I had at Great Western when we were going -consolidating some stock options. Everything from my purchase with Washington Mutual prior to that, went ahead, and he referred him over that he'd be a person to go ahead and take the stock options over and work that way.

So that's how -- because Smith Barney

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was an affiliate kind of with Great Western at the time, similar to what Harris Group was with Washington Mutual later on.

- Q. Now, who is Harris Group again?
- A. Harris Group is a -- in Washington Mutual you have a 401K. Within that you cannot purchase stock or sell stock unless you take a portion of your money and put it over into Harris Group and then utilizing them to be able to do that.
- O. Did you utilize Harris Group to 11 12 purchased Biopure stock?
  - A. Yes.

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- 14 Q. Did you speak with anyone at Harris 15 Group at the time that you purchased Biopure 16 stock?
- 17 A. No, I did not.
- O. So John Sorenson is the only 18 19 individual you spoke to about Biopure at the 20 time of your purchase?
- 21 A. Mm-hmm, other than what I got off the 22 Internet.
- 23 Q. Do you recall what you asked John 24 Sorenson about Biopure?

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Q. I'm sorry. I'm just trying to ask it in the context of this discussion and break it down a little bit.

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And this isn't a question, it's a statement, I don't mean to be repetitive, but sometimes you'll give an answer that maybe is a little general and I'll try and narrow it down. So I'm not here to pester you about it.

- A. Okay.
- O. So do you recall specifically what you had told him about Biopure?
- A. That it was a company that was developing a substitute for blood and plasma that could last on the shelf without being frozen or anything else, and it could go ahead and be probably six times the time period, I'm not sure about the time period, but it was quite long, probably eighteen months or whatever it lasts on the shelf, it might be longer, that the military was interested in it, and utilizing it, it was going under testing. There was no negative views that I saw at all in the testing or anything else like this. It was coming up

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- A. I just asked him if he'd heard anything else other than what I'd been getting off the Internet and so forth, it's a local firm out of Cambridge, Massachusetts. And as far as going ahead, I gave him the history on it, and he said he'd do some research, see if there's any negative feedback on it, and there wasn't.
- Q. Do you recall when that conversation took place?
  - A. Prior to me purchasing the stock.
- 11 Q. So you gave him some information, if I'm getting this straight? 12
  - A. I said this is what I hear, what I've read off the Internet about it, so forth. At that point in time went ahead and ended up just, when I was doing the stock options, going ahead and selling the stock options. I said "well, I'm looking to go ahead and do this, can you check in to see if there's anything else other than what I already know about Biopure?"
  - Q. Do you recall what you told him about what you had learned from the Internet regarding Biopure?
    - A. I believe I just told you that

Page 49 for FDA approval, and there was nothing negative

2 on that at all as far as saying that it was

3 being halted or anything. And I said it's something, if I was going to invest into 4

5 something other than just for the sake of making 6 money, I wanted to invest in something that was for good will, too.

Q. At that point did he respond, or did he say he'll get back to you?

A. He said he'd check into it and see if he came up with anything else other than what I came -- found or saw.

And he came back and said "there's nothing there that I can see that would be on a negative note." He said "it seems like they're a good company to get into. Knowing it's a smaller company that you end up -- there's always risk here and there, but from what it is, there's no down side as far as any notifications, anything that's in a negative site" as far as what they've heard.

- Q. What do you mean by "notifications"?
- A. Say, for instance, that their testing was inappropriate or anything like this, they

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Ronald W. Erickson Page 52 Page 50 copy of it. It's filed away, I think, were putting a hold on anything, there was nothing out there in that sense. The only thing 2 somewhere. I think I might have --2 MR. LONGMAN: We would have produced 3 that you could find was good news as far as the 3 4 4 product. it. 5 Q. So when you decided to purchase 5 BY MR. BLANCHARD: Q. Do you keep a file on Biopure? 6 Biopure, you did your own research on the 6 A. I have a file that has Biopure stuff 7 Internet and you spoke with John Sorenson. 7 in it. I threw half of it out because when I Did you do anything else before 8 8 did take a bath in it I went ahead and ended 9 purchasing Biopure stock? 9 10 up -- went ahead and tossed half of it out. So 10 A. No. I still do have --Q. And then based on your research and 11 11 that conversation with Mr. Sorenson, you 12 Q. When Biopure stock price dropped, you 12 threw out some of the file on Biopure, is that purchased Biopure stock? 13 13 14 correct? 14 A. Yes. Q. Did you read any documents, prior to 15 A. Yes. 15 your purchase of Biopure stock, did you read any Q. Do you know, was that before or after 16 16 you became a Plaintiff in this litigation? Biopure documents filed with the SEC, the 17 17 Securities & Exchange Commission? 18 A. That was before. 18 MR. LONGMAN: Do you want to take a 19 A. No, I didn't. 19 break at some point? We're okay. Are you okay? 20 Q. Do you recall reading any of Biopure's 20 press releases? 21 MR. BLANCHARD: Actually now is 21 probably a good time for a minute if you want to 22 22 A. I read some press releases as far as 23 break. I could use a minute. 23 what --24 MR. LONGMAN: Okay. 24 MR. LONGMAN: Is this prior to his

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purchase? MR. BLANCHARD: Yes, all prior to the purchase of Biopure.

A. Mm-hmm.

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BY MR. BLANCHARD:

Q. You read some --

A. What I got off the Internet were probably some press releases.

Q. Do you recall what else you got off the Internet regarding Biopure before you purchased it?

11 A. I read where there was some 12

recommendation on the Internet going ahead and stating eight different companies that were out

there, and had Biopure as one of them that was a 15

very good buy to go ahead, and what it did and 16 what the purpose of the -- function of its 17

product, everything. 18

19 Q. Do you recall where on the Internet you saw that? 20

21 A. I think it was either -- one of the

22 financial things that I pulled up. 23

Q. Do you have a copy of that?

24 A. I believe it was -- I might have a 1 (Whereupon, a recess was taken from 2:02 p.m. to 2:17 p.m.) 2

BY MR. BLANCHARD:

Q. We're back on the record.

Mr. Erickson, I think you mentioned before you have two separate Citi accounts, is that true?

A. Yes.

Q. One in Seattle, one in New York?

A. Yes.

O. What stock -- is the same stock held in both accounts? Why do you have two?

A. I have 3,300 shares in Washington Mutual in Seattle with cash. And then in CitiGroup I have probably a small amount of shares in Washington Mutual, I'm not sure how

16 many, probably, I don't know, a few hundred, and 17 then the rest in AVTX and Soyo and then cash. 18

Q. I'm sorry, that's all in Seattle? A. No, that's in New York.

O. Okay.

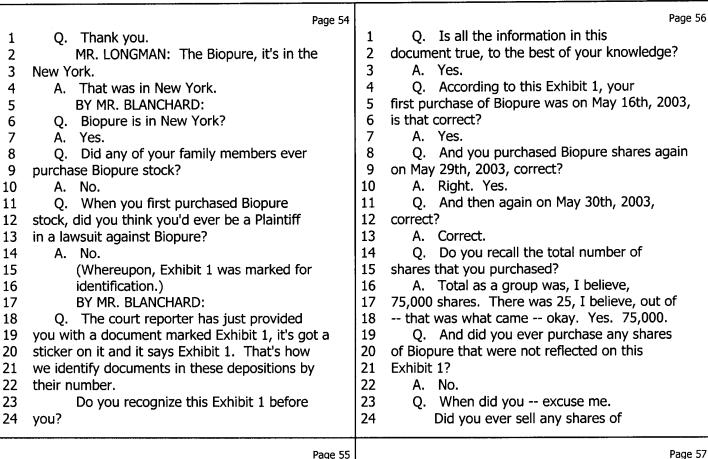
A. The only thing in Seattle is

Washington Mutual stock of 3,300 shares plus 23 24 cash.

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Page 55 A. I do. 1 2 Q. What is it? 3 A. It's my certification saying that I had purchased Biopure stock. 4 5 MR. LONGMAN: Can I just ask, can you maybe read the Bates numbers? 6 7 MR. BLANCHARD: Sure. 8 BY MR. BLANCHARD: 9 Q. Actually you also notice in the bottom right-hand corner sideways there's a little 10 marking indication there that says 11 "confidential, RWE 0026." 12 A. Mm-hmm. 13

Q. That's referred to as a Bates number. A Bates number is a stamp that gets put on a

15 page when you're in litigation so people can 16 always refer to a document and know the same

17 18 exact -- know they'll deal with the same number.

This document has a Bates number range of 26 19 through 29 for the record. 20

21 And I'm sorry, so what is this 22 document again?

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A. It's my certification showing that I

23 24 bought Biopure.

1 Biopure? 2

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A. Yes.

Q. When?

A. I can't remember. I think, I believe I have it in the records there I gave you. I don't own them anymore. I sold them in 2004.

Q. You sold all of your Biopure stock in 2004?

(Nodding in the affirmative).

Q. Do you recall when in 2004 you sold

it? 11

> A. No. I believe I gave you those records. I don't remember.

Q. Did you sell all your shares in one

15 day? A. I believe I tried to sell most of my

shares in one day. In this I might have sold separately the Harris Group and the CitiGroup at different times. I think I held the Harris Group longer than I did on the CitiGroup.

21 Q. Do you know how much longer you held 22 them?

A. Not off the top of my head. It might 23 have been three, four months. 24

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Page 58 Q. Your first purchase of Biopure was on 1 May 16th, 2003. When did you start looking at 2 Biopure as a potential investment? 3 A. It was probably a month before that, 4 or it might have been two months before that. 5 6 O. When you sold your Biopure stock, did 7 you take a loss on the sales?

A. Definitely.

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Q. Do you know approximately how much you lost?

11 A. I believe it was probably around \$250,000. 12

Q. Could you describe for me your 13 relation to this litigation? 14

MR. LONGMAN: Objection. That's sort 16 of a vague question.

But if you can answer.

A. As to --

BY MR. BLANCHARD:

20 O. You can answer it.

A. What do you mean by my --

MR. LONGMAN: Why don't you ask a more

23 specific question. 24

MR. BLANCHARD: Well, I'll get an

Are you aware that there's litigation 1 2 pending against Biopure?

A. Pretty much so.

O. And your role is a lead Plaintiff in that litigation, correct?

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A. Yes.

Q. Who are the Defendants in that lawsuit?

A. I don't have the names off the top of my head right at the moment.

Q. Do you recall any of them other than 11 12 Biopure?

A. If you read them to me, I would, yes.

Q. Do you know what roles those 14 Defendants play in the litigation? 15

A. Pretty much so.

Q. What?

A. They were the controlling entity of the company as far as the point in time where I had purchased stock with the company.

Q. Are you aware that this is a class action?

A. Yes.

Q. And what's your understanding of what

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answer to that one first, and if he can't 1 2 understand it then I'll ask one. Thank you.

MR. LONGMAN: Do you understand the

A. You mean -- well, I'm lead Plaintiff. BY MR. BLANCHARD:

Q. Okay.

MR. LONGMAN: What is your role?

A. My role is to --

BY MR. BLANCHARD:

Q. Actually I'm asking the questions, and that's not the one I want to ask now, all right? MR. LONGMAN: It was just vague.

A. I'm not sure what the question was. If that's what you meant for what I answered,

fine. BY MR. BLANCHARD:

Q. That's fine.

If there's ever a point I ask a

question and you don't know what I asked, just

let me know and I'll clarify it. I'm happy to 21

22 clarify any question. 23

A. Could you clarify?

24 Q. Yes. a class action is?

A. Well, it's more so as far as it's litigation for a group of people against something, a concern that more so hasn't been abiding by the laws that govern them.

O. When did you decide to bring this, to serve as a Plaintiff in this action?

A. When I was going into the Internet looking at things and I saw, read that there was a class action suit being brought up and so forth at that point in time.

Q. Do you recall when that was?

A. Not off the top of my head. I believe I was looking into it at that time, and that's where I saw a few law firms that were taking action, and that's when I ended up calling the firm that Howard is at.

Q. Can you approximate by quarter of year, month of year?

A. First quarter.

O. Of?

A. Probably 2004.

23 Q. Why did you decide to participate in 24

this action?

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A. Because I had taken a healthy loss, and I felt that I was misled through the whole process as far as what was put in the press and what was given on anything that I could check into the company on.

- Q. Did you think of any alternatives or consider any alternatives to bringing a lawsuit?
- A. I considered as far as going ahead and going individually or as a group, class action,
- Q. Why did you ultimately decide to be 11 part of a class action? 12
  - A. Because I felt that I was not the only one that got hurt. And as far as going ahead, where I went into Biopure for not only to go ahead and make a good deal of money off of my investment, but also because I felt it was going to offer something good to society as far as going ahead and helping different areas in the
- 19 medical industry, and going into a class action 20
- suit or myself, I can walk away from it getting 21
- 22 benefited myself and going ahead that way, but I

best way to go ahead and get it satisfied and

help everybody that got a loss in that sense.

Q. Do you know the size of the class?

A. The size of the class, I think that's

-- my attorney's keeping abreast of things that

- 23 had taken a loss, I knew a lot of other people
- did, and I felt that class action would be the 24

Q. Is there a class period?

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1 to December 24th is the period where it was taken, that whoever invested in that period and 2

did not make a gain, which I could have easily 3

4 gotten out of it that August and make a gain and

I did not, those people aren't going to be affected as much if they made a profit out of it 6 7 and walked away.

The people that invested prior to those dates, then they went in to the point where you're going ahead into the time period that I mentioned, within that period of time go ahead, things were said that misled a lot of the people that were purchasing at that point, and I believe that's the group of people that are covered under that.

Q. Do you know what the possible damages -- I'm sorry.

Do you know what damages are in terms of this litigation?

MR. LONGMAN: Did you say "damages"? MR. BLANCHARD: Yes.

BY MR. BLANCHARD:

O. I don't mean to ask you, it could sound like a silly question, but are you

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familiar with the concept of damages?

- A. I know what damages I incurred.
- Q. So I think you have a sense.

A. I have a sense of everybody else's that went into the investment loss.

O. Define "damages," the damages you incurred.

A. Loss of money, loss of future, I'd say stress. There's a full category of things that you could say.

- O. And what damages are you seeking in this litigation recovery for?
  - A. Retribution for everyone within that.
- Q. What's the nature of that retribution? 14 15 What do you mean by "retribution"?

A. To feel satisfied that -- recover some 16 17 damages for everyone --

- Q. Do you mean --
- 19 A. -- that's effected.
- 20 Q. Do you mean monetary damages? Do you mean payment of money? 21
  - A. That can be part of it, yes.
- 23 Q. What else could be a part of it?
  - A. I'd say could be money, could be

would be --Q. Do you know what a class period is?

A. A class period?

A. No, I don't.

O. Yes. 11

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12 A. Are you talking about the period of 13 time from when it's filed to the point in time that it's approved and going ahead that way? 14

15 Q. I'm asking; have you ever heard that term "class period" before? 16

A. No. Unless you can give me some idea 17 of what you're talking about. I know some other 18 terminology on it. 19 20

Q. Well, who are members of the class that's suing Biopure?

22 A. The people who invested into Biopure 23 during the period of time that they went ahead 24 and -- well, let's say from probably April 9th

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Page 66 O. So you're seeking damages for the 1 stock, could be -- not sure what else. I'd have 1 2 to talk to my attorneys on that. 2 stress as well? Q. Sure. 3 MR. LONGMAN: Objection. 3 He didn't say that. That's not what 4 4 The value of the money in the stock 5 5 and whatever else that could be paid in he said. 6 6 damages -- I guess I'll strike that and start BY MR. BLANCHARD: 7 7 Q. You can answer. over. 8 MR. LONGMAN: Are you seeking damages 8 For what injuries are you seeking for the stress? 9 9 damages in this litigation? A. What injuries? 10 A. The cause of the stress. 10 Q. Yes. You said earlier, I'm sorry --11 BY MR. BLANCHARD: 11 Q. The cause of the stress is what you're A. I'm not looking to --12 12 MR. LONGMAN: Let him finish talking seeking damages for? 13 13 14 before you talk. 14 A. More so I'm seeking monetarily compensation for the loss that I was incurred. 15 BY MR. BLANCHARD: 15 Q. How would we measure the loss you were 16 Q. You said earlier that you lost money? 16 A. Mm-hmm. 17 17 incurred? 18 O. And then you said that there was 18 MR. LONGMAN: Objection. stress involved, you know, some pain and anguish 19 BY MR. BLANCHARD: 19 20 Q. How would you measure the loss you 20 involved? 21 21 incurred? MR. LONGMAN: I don't think those were 22 MR. LONGMAN: Personally? 22 his words. MR. BLANCHARD: Yes. I want to know 23 BY MR. BLANCHARD: 23 24 24 what he wants out of this litigation. And so I Q. And those probably weren't your words,

Page 67 1 but you said something to that effect, and you 2 can rephrase it all you like because I'm not 3 trying to put words into your mouth. 4 But out of those -- I consider those 5 injuries, so when I say the word "injuries" 6 that's what I mean. 7 A. Okay. 8 Q. If I'm being vague, I'm sorry. But for those injuries, out of those 9 10 injuries, you know, what are you seeking damages for? 11 12 MR. LONGMAN: I don't understand the 13

question. BY MR. BLANCHARD:

14 15 Q. Are you seeking to be paid money on behalf of the class for your stress involved 16 with this litigation? 17

A. Well, my loss and stress.

Q. So your loss being your financial

loss, correct? 20

21 A. Mm-hmm.

Q. And the stress being --

A. Of that loss, of the cause of the 23

24 loss.

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Page 69

know he's looking for money, and I want to know what that money represents.

BY MR. BLANCHARD:

4 Q. So if you had ten shares of Biopure 5 and they were worth ten bucks each when you 6 bought them, and then you had to sell them at 7 five bucks each, we'd say that you lost \$50 8 there. Are you seeking money in excess of that 9 \$50?

A. If it costs me \$50 to purchase it initially, you're asking if I'm asking for more money?

Q. Are you seeking more money? I'm not trying to interrupt, I'm trying to get to the point. I realize it's a fuzzy concept I'm dealing with, but are you seeking damages for anything other than your out of pocket loss?

A. I'd rather concur with --

MR. LONGMAN: I just want to say do you know what he means by "out of pocket loss" before you attempt to answer that question?

A. My out of pocket loss would be the difference between what I purchased the stock for and what I sold the stock for.

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Page 72 Page 70 MR. LONGMAN: But I think he answered MR. LONGMAN: Correct. 1 1 2 that. 2 BY MR. BLANCHARD: 3 3 But if you can answer it again. O. Okay. A. I think if I was I would have done it 4 4 A. Now, the thing is also, I'm looking at 5 personally, not through the class action suit. 5 going ahead, and I purchased the stock for 6 MR. BLANCHARD: . 6 approximately five point -- \$5.70 a share, say, Q. So the answer is no? it got up to eight and a quarter in August 7 7 A. Yes. 8 because of everything that was said about it, 8 9 Q. Yes, the answer is no? there was no negativity at all, no nothing, that 9 MR. LONGMAN: He answered the was going up. If I had known what was there, I 10 10 would have sold the stock then and there and I 11 question. You can't --11 would have made a profit, and it would have been 12 MR. BLANCHARD: I can when I don't 12 13 have an answer yet. a large profit, but I didn't because the fact 13 14 MR. LONGMAN: He said no. 14 that I held on to it, and at that point. MR. BLANCHARD: He said yes. 15 So as far as my loss could be from 15 what I purchased it for along with the gain, 16 MR. LONGMAN: No. 16 then along with what I had to sell it for. So 17 MR. BLANCHARD: He said just yes. I'm 17 not going to argue about what he said. 18 18 there's two losses, if I want to go ahead and look at it as far as going ahead and taking the 19 BY MR. BLANCHARD: 19 portion of loss of the \$250,000 that I lost or 20 Q. Are you not --20 A. Okay. As far as that, I'll leave that 21 the \$400,000 that I lost, so I can look at it in 21 22 two different ways. 22 open. 23 Q. Okay. Now, what do you mean by "leave 23 Q. Okay. And apart from that loss that you just described, would you be seeking money that open"? I'm not trying to --24 Page 71 Page 73 MR. TUCCILLO: Mike, if I may -damages, money payment for any other loss you 1 1 incurred, like the stress? 2 A. Monetarily, yes, I am, I mean that's 2 3 MR. LONGMAN: Asked and answered. I 3 what I want to go after. 4 BY MR. BLANCHARD: 4 think he answered that question. I think he 5 5 answered the question. O. Okav. 6 A. Any additional, I don't -- I don't 6 A. As far as anything above and beyond 7 foresee that. I mean it's a matter of going 7 that through pain and anguish, mental exhaustion ahead with -- it comes down to a monetary loss or whatever else you want to call it, I want to 8 9 in that sense, whatever stress or anything else 9 leave that open, I don't want to close the door 10 on that. 10 losses which is minute to the amount of loss Q. Okay. Are you leaving that open on 11 that I took monetarily. 11 behalf of the class? 12 BY MR. BLANCHARD: 12 13 13 A. Yes.

Q. I get that, and I'm just trying to be precise.

But are you seeking compensation for anything in addition to that monetary loss?

MR. LONGMAN: Can I just say I think what you're asking is are you seeking damages for pain and suffering or mental suffering?

MR. BLANCHARD: However he describes

21 it, sure.22 MR. I

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MR. LONGMAN: Whatever you want to call the stress.

24 THE WITNESS: Okay.

Q. Okay. I'm doing my best so that none of that pain and anguish arises from this day, okay?

A. Okav.

Q. We started on this before; do you know what it means to be a class representative or a lead Plaintiff?

A. Yes.

Q. What, in your words, what does it mean to be a lead Plaintiff?

24 A. Well, you take responsibility to go

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Page 74 ahead and monitor your attorneys as far as 1 2 representing the class, looking over, making 3 sure that as far as how things are going, keeping in contact with them as far as any 4 5 changes that occur, I'd say that look to the best fulfillment for the team rather than just 6 7 for the individual. 8 Q. Anything else? 9 A. I think that's enough. Q. Other than your attorneys, have you 10 discussed your role as a lead Plaintiff with 11 12 anyone? 13 A. No. Unless you want me to put it in 14 the news. 15 Q. I don't want you to do anything. 16 A. Okay. 17 Q. Do you know what it is that a person has to demonstrate to a Court to represent a 18 19 class? Do you know what standard -- strike all

20 that. That's hopelessly vague. I'm sorry.

21 Are you aware of whether a class has been certified in this action or not as of vet? 22

A. I think it will be.

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24 Q. And I should back up.

Page 76 followed, that my attorneys go ahead and make me 1

known as to what is going on, going ahead and

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- 3 certifying as far as that once the class is
- 4 certified as far as what they're bringing about,

any changes that occur, anything else, they let 5 me know. We go over them, we discuss, and any 6

7 changes that may occur that I say that this

would be better for the class or not, go ahead 8 9 and discuss that.

I take myself out as an individual and look at as a group, and that's, well, in a vague nutshell.

- Q. Who are your attorneys in this action?
- A. Two people that represent the firms that are on my left, Howard and Matthew.
- Q. Okay. And when did you first meet your attorneys, or their law firms?
  - A. Well, meet by talking or in person? MR. LONGMAN: Do you mean --BY MR. BLANCHARD:
- Q. What's your first contact? When was your first contact with either firm?
- A. That was with Howard when I seen his firm on the Internet as far as going a class

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Are you aware of what class certification means as a legal term? I don't mean to throw around legal terms.

- A. As far as you're talking about the Court order to approve the classification?
  - Q. That's what I'm referring to.
  - A. Okay. That hasn't been done yet.
  - Q. Okay. Are you aware of the
- 9 requirements that a Court has to find have been 10 met to certify a class?
- A. We're going through them right now. 11 12 MR. LONGMAN: Object.

BY MR. BLANCHARD:

Q. Are you aware of them?

MR. LONGMAN: Objection. I think this

16 calls for a legal conclusion. 17

I'll let you answer the question.

A. Yes.

BY MR. BLANCHARD:

- Q. And what are they?
- A. As far as going ahead with my
- responsibility to go ahead and monitor as far as 22
- every episode that goes on with the class, going 23

ahead and making sure that everything is 24

1 action, and I went ahead and I contacted. I

> 2 wanted a firm that was based in New York that 3

could cover the whole country in that sense.

And that was, I'd say, the first quarter of 2004 which we had mentioned earlier.

Q. So sometime in that first quarter of 2004, you had considered suing Biopure, correct? MR. LONGMAN: Objection.

That's not what he said. He said he contacted his lawyers.

> MR. BLANCHARD: I'm asking him. MR. LONGMAN: Ask it as a question

rather than if he had already said it, that's the way -- if you don't mind.

MR. BLANCHARD: I asked it as a question. I don't want to argue about it.

A. Before you asked the situation was that I contacted them.

As far as when I contemplated going class action suit, did I go ahead and contemplate going personally, and yes, I did contemplate before, as I said earlier. But I decided to go class action suit in this case, and that's when I got back to Howard and said

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"yes, I'd be glad to go in the class action suit, and I want to be lead Plaintiff."

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O. Before you had any conversation with Howard, it sounds to me like you were considering suing Biopure, and you looked on the Internet about doing that, is that correct?

A. I looked on the Internet as far as seeing that there were class action firms that were going to go ahead and put in for a class action suit. At that point in time I was going ahead and contemplating as to which direction I was going to go in.

13 Q. And that was in the first quarter of 14 2004?

15 A. Yes, when the information was coming 16 out.

Q. And what other law firms did you look at on the Internet besides Mr. Longman?

MR. LONGMAN: Objection.

20 There was no testimony he looked at any other law firms. 21

A. There were probably three or four on 22 the Internet. I'm not positive, but I ended up 23 24 going ahead and just calling there. I did not

Page 80 ahead and start class action proceedings, that a

1 2 couple of law firms that had decided to and go 3 forward, they felt it was worthwhile to get into 4 that. So that's mainly -- I couldn't really

give you the definitive things that I read. MR. LONGMAN: Just read that last question back?

(Whereupon, the reporter read back the pending question.)

BY MR. BLANCHARD:

Q. Actually that Internet site was what site, do you recall?

A. I don't recall. It could have been AOL Financial, could have been bigcharts.com, not sure. It could have been just going into AOL and seeing as far as if the notification came up there under the financial bracket.

Q. So I guess you heard generally somewhere on the Internet that there might be a class action against Biopure, is that correct?

A. Mm-hmm.

MR. LONGMAN: Object to that.

A. It could have. I'm not sure which it was, so yes.

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contact any others.

BY MR. BLANCHARD:

- Q. Do you recall who those law firms were?
  - A. No, I don't.
- O. And so what did you see on Mr. Longman's law firm that made you call them? A. I wanted somebody from New York that

was recognized over the country. If I was going to go in the class action suit, it wasn't going to just be somebody from Boston that just knew this locale and probably would have maybe -- be 12 slighted considering it was a Cambridge 13 14 operation, where New York, they're going to look at the whole.

So when I contacted them, they were very receptive and seemed to know like they had their act on straight, so I stayed right with

Q. Do you recall what you saw on the Internet site the first time you logged on there?

23 A. I think it was just notification 24 saying that there was evidence enough to go

BY MR. BLANCHARD:

2 O. So what I want to know is; the first time, did you log on to your attorney's law firm 4 site and learn about a possible action against 5 Biopure?

A. No. I logged on to a site, I logged on to the financial end and saw the information. I didn't know anything of Howard and his firm to log on to their site.

Q. Okay. At some point did you? MR. LONGMAN: Did he what? BY MR. BLANCHARD:

13 O. Know anything about Howard and his firm to log on to his site? 14

A. No.

Q. Did you ever log on to his firm's site?

A. No.

Q. How did you learn that your attorney's firm would be involved in an action against Biopure?

A. Because that was on the Internet when I went into the regular site, it gave certain law firms that were going to go ahead and

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Page 82 Page 84 A. No, other than my wife. file --1 1 2 MR. TUCCILLO: I'm sorry. Did your 2 Q. Okay. last question mean other than our firms, any 3 3 A. -- for class action. 4 other lawyer than what? Q. Do you recall whether it said they 4 MR. BLANCHARD: My question was just 5 were going to file or they had already filed? 5 directed generally to did he discuss the A. They were in the motion to file. 6 6 7 Q. What did you do then? litigation with anyone --7 THE WITNESS: Outside of my attorneys. A. I determined that I was going to call 8 8 MR. BLANCHARD: Yes, any lawyers 9 the firm in New York, which was Howard's, and 9 10 that's what I did. I called them, went ahead 10 outside of his attorneys. and ended up speaking with him. MR. TUCCILLO: Okay. 11 11 MR. LONGMAN: Well, I just want to at BY MR. BLANCHARD: 12 12 this point just caution you not to disclose 13 13 Q. Are your attorneys being compensated anything about the substance of our for their work in this litigation? 14 14 conversation --15 A. No, other than satisfaction of the 15 16 THE WITNESS: Right. 16 class action. MR. LONGMAN: -- as it may be governed Q. They're going to receive no 17 17 compensation? by the attorney/client privilege. Bearing that 18 18 19 in mind, go ahead. 19 MR. LONGMAN: That wasn't what you 20 A. I just spent some time talking with 20 asked. You said are they being compensated now. 21 him saying that I had invested into Biopure, I'm 21 MR. BLANCHARD: I did. I said are reading up onto this. So said I'd be interested they being compensated for their work in this 22 22 23 in --23 litigation. 24 MR. LONGMAN: I'm going to object. 24 A. Right now, no. Page 83 I'm going to direct you not to disclose anything 1 BY MR. BLANCHARD:

2 that you said to me or that I said to you --3 THE WITNESS: Okay. 4 MR. LONGMAN: -- during any of our 5 conversations. 6 A. So within that discussion --7 MR. LONGMAN: What was the question 8 again? Can you read the question? 9 (Whereupon, the reporter read back the 10 pending question.) MR. LONGMAN: Called his lawyer and it 11 has to stop there. He said he contacted his 12 13 attorney. 14 A. Made a decision to go. 15 BY MR. BLANCHARD: 16 Q. Okay. Did you contact any other law 17 firms? 18 A. No. 19 Q. How long did you talk that first time? A. I don't know. 20 21 Q. Was anyone else present? 22 A. Not that I was aware of.

Q. Have you discussed this case with any

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other lawyer?

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2 Q. Right now.

And will they in the future?

A. All depends.

Q. What does it depend on?

6 A. If we win the class action, then they will.

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Q. And is there a written agreement addressing their compensation?

A. As far as -- no.

Q. There's no written agreement?

A. No.

Q. Is there an oral agreement addressing how much they will be paid in the event there's a recovery in this suit?

A. How much they'll be paid, no.

Q. Is there an oral agreement addressing in any nature their compensation in the event 19 there's a recovery in the suit?

20 A. Yes.

Q. What is that agreement?

MR. LONGMAN: This is actually -- this is a privileged communication. Without waiving the privilege, I'm going to allow you to answer

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Page 86 Page 88 this point in time. the question narrowly as it's stated. 1 1 2 Read the question back, please. 2 Q. But you know that a fee over 33 (Whereupon, the reporter read back the percent would be unfair? 3 3 4 4 pending question.) A. Yes. 5 5 A. The agreement is that if the class MR. LONGMAN: Objection. 6 6 A. I mean, of course, as far as -action is proved and satisfied, then that --7 their compensation would be recommendation of 7 MR. LONGMAN: There's no question. the Court to decide as to what their 8 A. Go ahead. 8 9 compensation would be. 9 BY MR. BLANCHARD: 10 BY MR. BLANCHARD: 10 Q. Would the attorneys under the oral Q. Are you familiar with the term agreement be paid anything other than a 11 11 percentage of a recovery? In other words, would 12 contingency fee? 12 13 A. Yes. 13 they be paid for their expenses in this Q. Are your lawyers being -- if they're litigation at all? 14 14 to be paid, they'll be paid on a contingency fee 15 MR. LONGMAN: Objection to the form of 15 16 in this action? 16 the question. 17 A. Yes. MR. BLANCHARD: I'll object to the 17 form of my own question. 18 Q. Is there a percentage that's agreed 18 upon? BY MR. BLANCHARD: 19 19 Q. Who will be responsible, you or your 20 A. No. 20 attorneys, for paying costs associated with the 21 Q. So --21 A. As I said, that would be determined by pursuit of this litigation? For instance, your 22 22 attorney flew in from New York, I suppose. 23 the Court. 23 Who's paying for that plane ride? 24 Q. Okay. In your view, what would be a 24 Page 87 Page 89 fair percentage for the attorneys to be paid if A. You did? 1 1 2 there's a recovery in this case? 2 All depends on the satisfaction of the 3 A. I can't answer that. 3 case. 4 Q. Why can't you answer that? 4 Q. How so does it depend? 5 5 A. Because I'm, at this point in time, A. Well, give me another question. 6 I'm not sure what would be fair. 6 Q. Well, you're telling me that I'm being 7 Q. Have you done any investigation as to 7 unclear? what might be a fair fee? 8 8 A. Yes. 9 A. Yes. 9 Q. All right. Q. What was the nature of that 10 A. I don't want to answer with a run-on 10 investigation? 11 11 sentence, as you know. 12 A. Seeing previous cases and so forth as 12 Q. In the event that there's no recovery, to what a normal fee would be in that regard, 13 13 say you lose, who is paying for your attorney's 14 and they range from anywhere from twenty percent 14 plane ride? to 33 percent. 15 15 A. I might pay a portion of it. 16 Q. Do you think a fee over 33 percent Q. You said you might. What will 16 17 could be fair in this case? 17 determine whether you will or not? A. No. But I think that's not a question A. I think the outcome of everything. 18 18 19 that should be asked at this point in time Q. Okay. If the outcome is that there's 19 20 because they're out of question -- well, go 20 no recovery, you lose; who pays? 21 ahead. MR. LONGMAN: Well, that was your 21 22 question, if we lose. You said -- the question Q. Do you think a fee of 33 percent would 22 23 be fair? 23 was if we are not successful who is paying for

your plane ride, he said a portion of it.

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A. As I said earlier, I'm not sure at

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Page 92 Page 90 take 25 percent rather than 30 percent, that's 1 MR. BLANCHARD: Really. 1 MR. LONGMAN: That was your question, 2 five more percent that goes to the class. 2 MR. BLANCHARD: Can I take five 3 now you're adding another. 3 MR. BLANCHARD: He said "might," and I 4 4 minutes? really don't want editorializing anymore. 5 MR. LONGMAN: Sure. 5 6 A. I'll pay a portion of it. 6 (Whereupon, a recess was taken from 7 BY MR. BLANCHARD: 7 3:04 p.m. to 3:19 p.m.) 8 BY MR. BLANCHARD: 8 Q. You will pay a portion of it. Q. One question going back, I forgot to 9 Is there an agreement as to how much 9 10 ask, when you initially purchased shares of 10 you'll pay? A. No. Biopure and you had a conversation with Mr. 11 11 Q. How will it be determined how much? 12 12 Sorenson, do you recall that conversation we 13 A. We'll have to discuss that. 13 had? 14 Q. Okay. It's left to be determined? 14 A. Yes. A. Yes. 15 15 Q. And did you rely at all on the information that Mr. Sorenson provided to you? 16 Q. Do you have any obligations, if 16 17 there's a class certified, do you have any 17 A. He didn't really -obligations to class members? MR. LONGMAN: Objection. 18 18 A. -- provide me any information other 19 A. Yes. 19 than what I already had gotten. 20 Q. What are those obligations? 20 21 A. Make sure that I've fulfilled the best 21 BY MR. BLANCHARD: duties and compensation for the class as a Q. By him confirming, would that be a 22 22 23 whole. 23 correct word to say? Would it be appropriate to 24 say he confirmed what you thought about the Q. I'll break that down into two parts of 24 Page 91 Page 93 1 your answer. 1 stock, or did he add to your knowledge? 2 Okay. The first thing you talked 2 MR. LONGMAN: Just one question at a 3 about was best duties or duties to the class as 3 time. 4 a whole. What does that mean? 4 BY MR. BLANCHARD: 5 A. As far as that I've done, accomplished 5 Q. Or did he add to your knowledge? as much research as possible as far as making 6 MR. LONGMAN: Well, ask one at a time. 6 7 sure that we're satisfied in a way that benefits 7 Did he confirm what you said. 8 the group as a whole. 8 MR. BLANCHARD: That's well taken.

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Q. And the second part of your answer related to compensation, I think. What did you mean by that?

A. Making sure that the group as a whole is compensated the best possible amount that we could get.

Q. Does the amount that the attorneys are paid on behalf of Plaintiffs in this litigation affect your duties to class members?

MR. LONGMAN: Objection.

You can answer.

A. It could.

BY MR. BLANCHARD: 21

Q. How could it?

23 A. Well, as we said earlier, as far as

24 the percentage going ahead, say the attorneys MR. LONGMAN: It's the same question.

Okay.

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A. "Confirm" may not be the right word. It's to the point of going ahead, he didn't come up with anything negative within anything that he found. He found just about what I had come up with, now confirming -- saying confirming. He wasn't in the decision making.

BY MR. BLANCHARD:

Q. Let's get away from my word of confirming.

MR. LONGMAN: He's still --

21 MR. BLANCHARD: I'm sorry, I didn't mean to interrupt.

22 23

A. I made the decision to buy the stock at the time on all the information that I had.

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Page 94 Page 96 I was asking more so if there was any negative 31st, 2003, correct? 1 1 2 2 influence or anything out there in the A. Yes. marketplace that would show otherwise, and there 3 Q. There's nothing reflecting a 3 4 4 transaction or a holding in Biopure in this wasn't. 5 5 statement, is there? BY MR. BLANCHARD: 6 Q. Now, would you have bought the stock 6 MR. LONGMAN: I'd like to say 7 7 if he told you something different? something at this point. 8 MR. LONGMAN: Objection. 8 It's possible we redacted something 9 9 that had to do with Biopure which we hadn't A. No. 10 MR. LONGMAN: I'm going to object 10 intended to do. because that's a hypothetical question as to MR. BLANCHARD: Do you know what you 11 11 what he would or wouldn't have done. 12 12 think that is? 13 If you can answer that without 13 MR. LONGMAN: I think given -speculating completely as to what you would or actually maybe not. I'm not sure actually. 14 14 15 wouldn't have done. 15 MR. BLANCHARD: I'm not sure either, 16 A. I mean I would put some blinders on 16 that's why I'm asking. I just don't know. MR. LONGMAN: Okay. 17 that as far as going ahead and saying that if he 17 came up with -- I'm hearing that there's some 18 18 MR. BLANCHARD: Can we agree that issues here as far as impropriety, then I would 19 19 you'll check? 20 be reluctant to go forward. 20 MR. LONGMAN: I'll double check. BY MR. BLANCHARD: 21 21 MR. BLANCHARD: Okay. 22 Q. Why did you ask him to begin with? 22 (Whereupon, Exhibit 3 was marked for 23 A. Because he's based in New York, he identification.) 23 BY MR. BLANCHARD: 24 knows what the market is, if there's anything, 24 Page 95 Page 97 1 usually they'll hear something sometimes ahead Q. Do you have Exhibit Number 3 before 1 2 of time, what might be good, what might not be. 2 you? 3 I don't perceive to -- I'm looking on the 3 A. Yes. 4 Internet, whatever research I've done and 4 Q. Do you recognize Exhibit Number 3? 5 everything else, I always have an open ear to go 5 A. Yes. 6 ahead and see if there's anything else, if 6 O. And what is it? 7 there's a negative point of view or a positive A. It's a June statement from CitiGroup 7 8 one. And that's why I'll listen. in New York. 8 9 Q. And you didn't hear anything negative, 9 Q. June, 2003, correct? 10 so you went ahead and purchased the stock? A. Yes. 10 MR. LONGMAN: Asked and answered. Q. Bates numbers 8 through 9, correct? 11 11 12 A. Yes. 12 13 (Whereupon, Exhibit 2 was marked for 13 Q. And this account statements reflects

identification.) BY MR. BLANCHARD:

- 15 16 Q. Do you recognize this document with a 17 Bates labelled 1 through 4?
- A. Yes. 18

14

- Q. Yes? 19
- 20 A. Yes.
- 21 Q. What is it?
- 22 A. It's a statement from CitiGroup on my
- 23 account from New York.
- 24 Q. And it's dated April 28th through May

- holding 50,000 shares of Biopure, correct? 14 15
  - A. Correct.

16 (Whereupon, Exhibit 4 was marked for 17 identification.)

18 BY MR. BLANCHARD:

- 19 Q. Do you have Exhibit Number 4 before
- you? 20 21
  - A. Yes.
- Q. And that's Bates numbered 10 through 22
- 23 11, correct? 24
  - A. Correct.

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Page 100 Page 98 Q. This is a CitiGroup account statement then the exchange it says "OTC," I take it to 1 1 2 mean over the counter, is that correct? 2 from July 28th to August 31st, 2003? A. I'm not positive. That's probably the 3 3 A. Yes. 4 4 O. And it also reflects 50,000 shares of case. 5 Q. There's an order price of \$1.50 and a 5 Biopure, correct? current price of \$1.86, and special instructions 6 6 A. Correct. 7 say "stop," correct? 7 (Whereupon, Exhibit 5 was marked for identification.) 8 A. Correct. 8 9 BY MR. BLANCHARD: 9 Q. What does all that mean? 10 Q. Do you have Exhibit Number 5 in front 10 A. That would mean that, to -- probably the current price was \$1.86, to hold it, if it 11 of you? 11 goes down any more to sell at \$1.50 minimum. 12 12 A. Yes. 13 Q. This is Bates labeled, it's page 30, 13 Q. So at some point did you give instructions to CitiGroup to sell 20,000 shares and it's a page -- it's page five of six from 14 14 the Financial Management Account 2003 year end of Biopure? I'll make that a little more clear. 15 15 16 summary from CitiGroup, correct? 16 So you gave instructions, or you 17 caused Biopure shares to be sold, 20,000 shares 17 A. Correct. of Biopure to be sold on January 16th, '04, Q. And it reflects purchases of Biopure 18 18 on May 29th, 2003, correct? 19 19 correct? 20 A. Correct. And May 30th. 20 A. Correct. Q. Sorry. And May 30th as well. You're Q. And then you also had given 21 21 22 right. Thank you. 22 instructions, it appears from this statement, (Whereupon, Exhibit 6 was marked for Exhibit Number 6, on January 13th, 2004 to sell 23 23 identification.) the remaining 30,000 shares of Biopure if the 24 24 Page 99 Page 101

BY MR. BLANCHARD: 1 2 Q. And you have Exhibit Number 6 in front 3 of you? 4 A. Yes. 5 Q. And that's a Financial Management Account statement from CitiGroup from January 6 7 1st to January 31st, 2004, correct? 8 A. Correct. 9 Q. Now, this is your account, correct? 10 A. Correct. Q. And it indicates that you sold 20,000 11 shares of Biopure on January 16th, 2004, 12 13 correct? 14 A. Incorrect. 15 Well, yes, January 16th, 2004, yes. Q. And there's also a section called 16 "open orders." Do you see that? 17 A. Yep. Yes. 18 19 Q. Could you tell me what that section 20 refers to? 21 A. The remaining 30,000 to be sold. 22 Q. Okay. And it indicates, it says on 23 the left-hand side "sell, January 13th, '04," and then it indicates it's Biopure Corp., and

price got down to \$1.50? 2 A. Correct. 3

Q. Do you recall -- strike that. (Whereupon, Exhibit 7 was marked for identification.) BY MR. BLANCHARD:

Q. Do you have Exhibit 7 before you?

A. Yes.

9 Q. And this is Bates labeled 13 through

16?

1

4

5

6

7

8

10

A. Yes. 11

12 Q. And this is another CitiGroup 13

statement from February 1st to February 29th, 2004?

14 15

A. Yes.

16 Q. This statement on Bates page fifteen, 17 it's page three of four of the document it itself, indicates that on February 27th, 2004 18 you sold 30,000 shares of Biopure at \$1.46? 19

20 A. Correct.

> (Whereupon, Exhibit 8 was marked for identification.)

23 BY MR. BLANCHARD:

Q. Do you have Exhibit 8 before you?

21

22

24